

» funded alternative programs

We are...solutions for specialty risks. ASI specializes in creating innovative insurance solutions for underserved and tough-to-place specialty risks. As a result of our versatile corporate structure, we are able to structure unique risk transfer programs for these classes of business.

Policy Specifics

Many insureds face ongoing challenges obtaining coverage for particular exposures or may only be able to obtain coverage for premiums that are very **expensive compared to historical losses and actual** exposure. In response, ASI offers funded alternative products which address coverage and certificate of insurance requirements, as well as provide insureds with program structures designed to mitigate the ultimate net cost of insurance through control of the claims-handling process.

ASI's fully- or partially-funded product offers insureds a flexible program structure with a tailored policy to cover unique exposures and flexible claim handling and loss control approaches. The program offers a reinsurance vehicle that provides insureds access to underwriting profits, investment income and program funding not used to pay claims.

This program is available in most states depending on the type of risk and program desired.

Ideal Client Profile

The fully-funded policy is ideal for insureds willing to assume risk in exchange for greater control over their insurance program. Our ideal client seeks creative, long-term financial solutions instead of annual insurance renewal transactions.

Sample Coverages and Classes of Business

- GL and/or Professional Liability for Healthcare Institutions (nursing homes, assisted care facilities, etc.)
- Product Liability/Completed Operations for Contractors (residential builders, commercial general contractors and subcontractors)
- Product Liability for Manufacturers
- Business-to-Business Warranties
- Deductible Buydowns/Reimbursement Policies
- Funded Fronting Policies

Program Example

A management company for multiple nursing homes with revenues of \$50,000,000 found pricing unreasonably high and felt they had little control of claims handling. ASI designed a structured approach with ASI fronting the policy and the insured reinsuring 100% of the risk through a segregated cell approach. Initial funding for the segregated cell was \$1,000,000.

The policy form is a claims made/reimbursement only structure for losses paid by the insured during the policy period. The claims made/reimbursement structure allows the insured more control over the claims handling process by allowing them to work with their TPA and attorneys. As the insured settles losses made against them, the insured submits a claim to ASI for reimbursement of payments made to third parties.

The structure also allows any unused segregated cell funding posted by the insured to be applied to support subsequent renewal policies. Entering the fourth year of the program, the insured has been able to retain control of the claims and now has funded over \$3,000,000 for future loss payments.

Contact

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